

GRUPPO

**CREDEM**

## 1H09 Group Results

# Executive Summary

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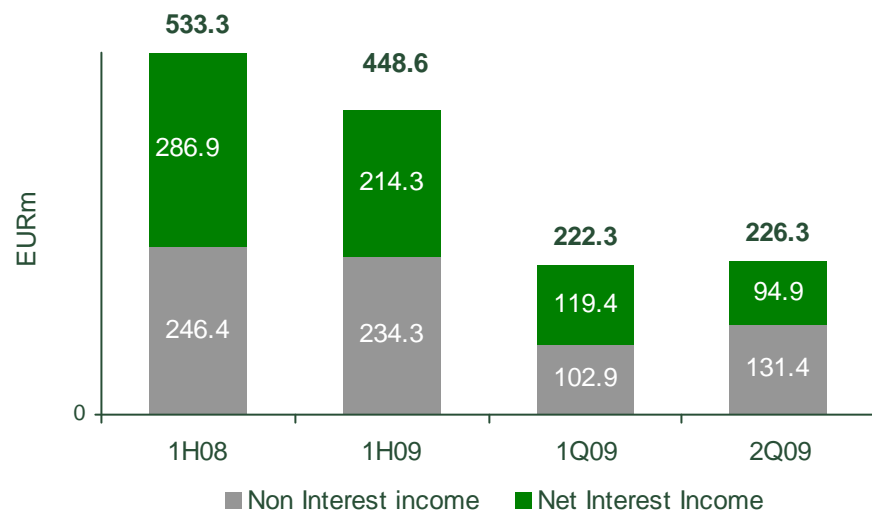
## 1H09 Highlights

- Profit substantially stable quarter on quarter
- Spreads and lending volumes contraction continues, as well as credit quality worsening
- Fees increasing quarter on quarter due to volumes growth
- Trading Income takes advantage by markets positive performance in the first three months of 2009
- Very solid capital position

# P&L

	EURm	1H08	1H09	% yoy	1Q09	2Q09	% qoq
<b>Total Income</b>		<b>533.3</b>	<b>448.6</b>	<b>-15.9</b>	<b>222.3</b>	<b>226.3</b>	<b>+1.8</b>
Operating Costs		-322.4	-328.2	+1.8	-165.0	-163.2	-1.1
<b>Gross Operating Profit</b>		<b>210.9</b>	<b>120.4</b>	<b>-42.9</b>	<b>57.3</b>	<b>63.1</b>	<b>+10.1</b>
Amortization and Depreciation		-16.5	-14.3	-15.4	-10.8	-3.5	-67.6
<b>Net Operating Profit</b>		<b>194.4</b>	<b>106.1</b>	<b>-45.4</b>	<b>46.5</b>	<b>59.6</b>	<b>+28.2</b>
Loan Loss Provisions		-24.0	-60.9	153.8	-25.9	-35.0	+35.1
Provisions for Risks and Charges		3.1	-7.8	n.a.	-1.4	-6.4	n.a.
Extraordinary Income (Expenses)		-1.4	9.2	n.a.	0.6	8.6	n.a.
<b>Pre-tax Profit</b>		<b>172.1</b>	<b>46.6</b>	<b>-72.9</b>	<b>19.8</b>	<b>26.8</b>	<b>+35.4</b>
Income Taxes		-22.7	-22.2	-2.6	-8.0	-14.2	+77.5
<b>Net Profit</b>		<b>149.3</b>	<b>24.4</b>	<b>-83.7</b>	<b>11.8</b>	<b>12.6</b>	<b>+6.8</b>

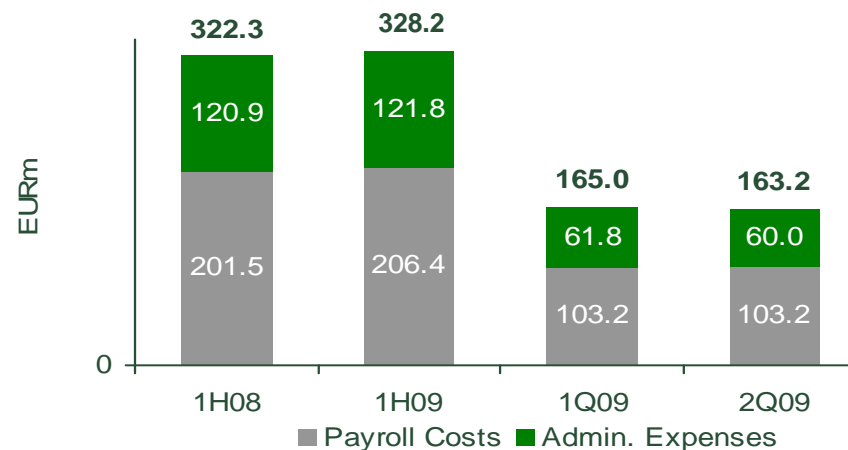
# Revenues and Costs



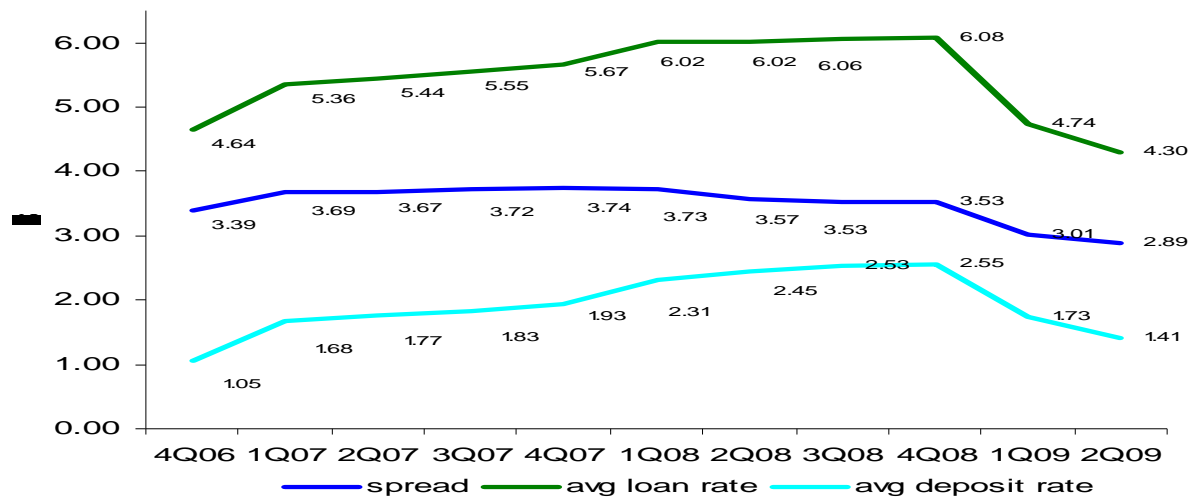
- Net Interest Income: big difference yoy (-25%) and qoq (-21%) mostly driven by rates drop

- Non Interest Income recovering in the quarter taking advantage by improved markets conditions

- Costs under control despite recent investments

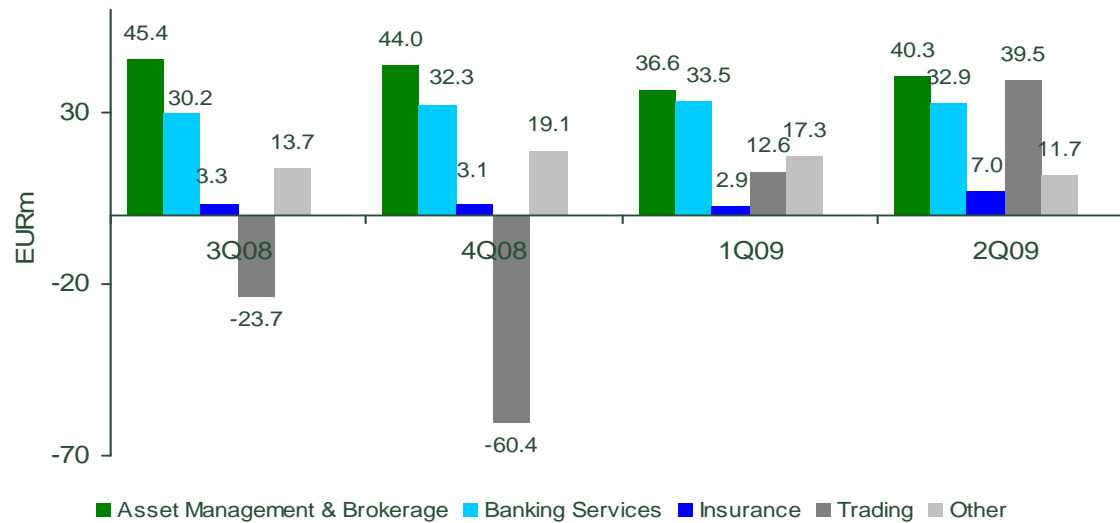


# Quarterly Revenues Breakdown



• Spread reduction continues at a slower pace than previous quarter

• Non Interest Income breakdown shows AUM fees recovering due to volumes increase and trading Income much better than in the recent past taking advantage by markets recovery



# Deposits and Assets Under Management

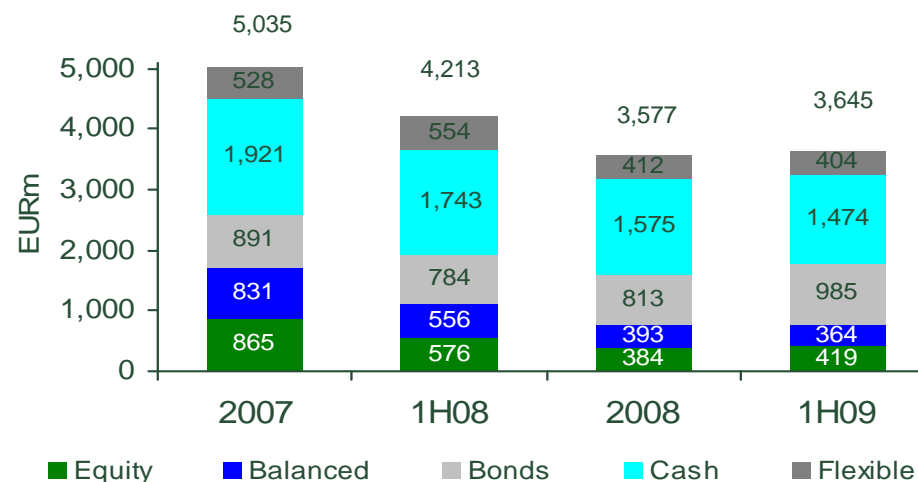
	Eum	2008	1Q09	1H09
Sight Deposits		10,444	10,099	10,495
Time deposits		3,275	2,805	2,181
Repos		2,216	1,229	702
<b>Deposits &amp; Repos</b>		<b>15,935</b>	<b>14,133</b>	<b>13,378</b>
<b>Insurance Reserves</b>		<b>1,794</b>	<b>1,891</b>	<b>2,115</b>
<b>Bonds</b>		<b>4,853*</b>	<b>4,041**</b>	<b>4,111**</b>
Discretionary Accounts		3,519	3,623	3,780
Mutual Funds		3,666	3,634	3,701
SICAVs		3,214	3,716	4,383
Other		1,077	1,029	1,213
<b>AUM</b>		<b>11,476</b>	<b>12,002</b>	<b>13,077</b>

\*Of which €3,490 million EMTN

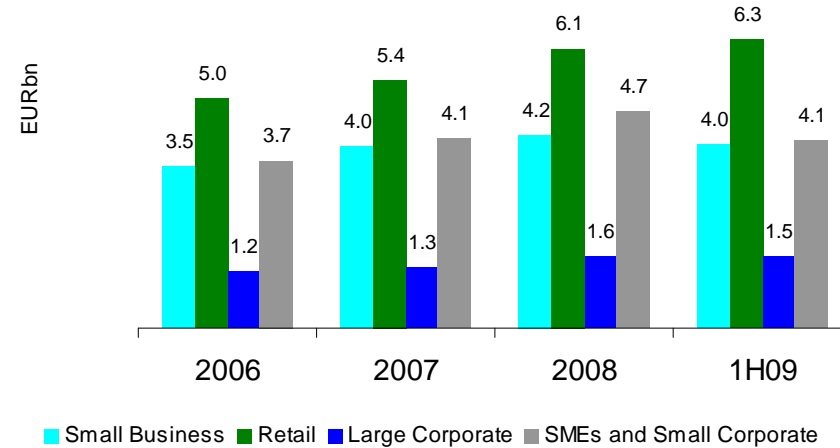
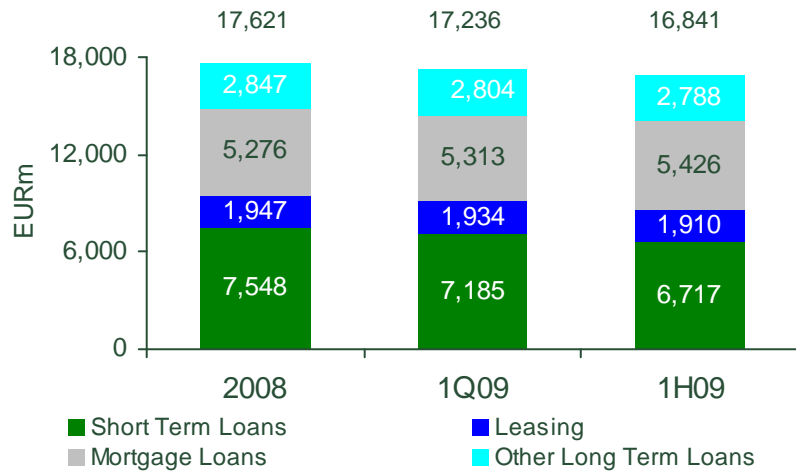
\*\*Of which €2,490 million EMTN

• The focus on the mutual funds managed by Euromobiliare AM Sgr shows the latest movements among asset classes

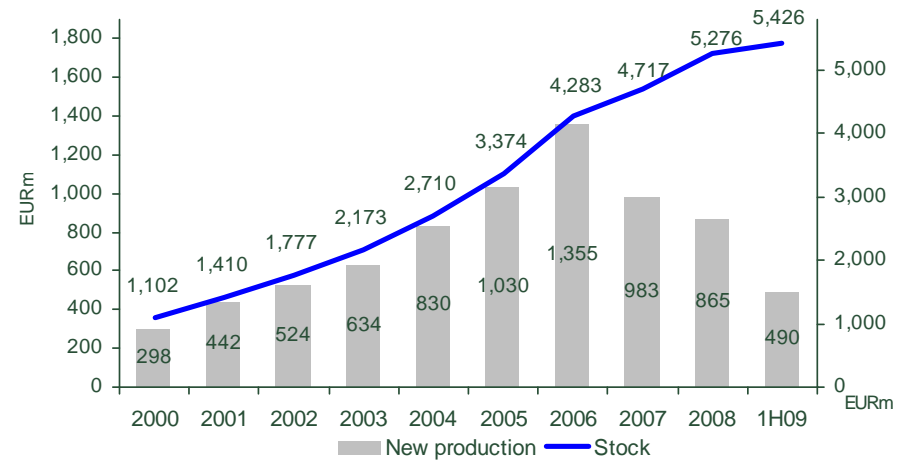
• Repos reduction and SICAVs increase are the most evident recent trends



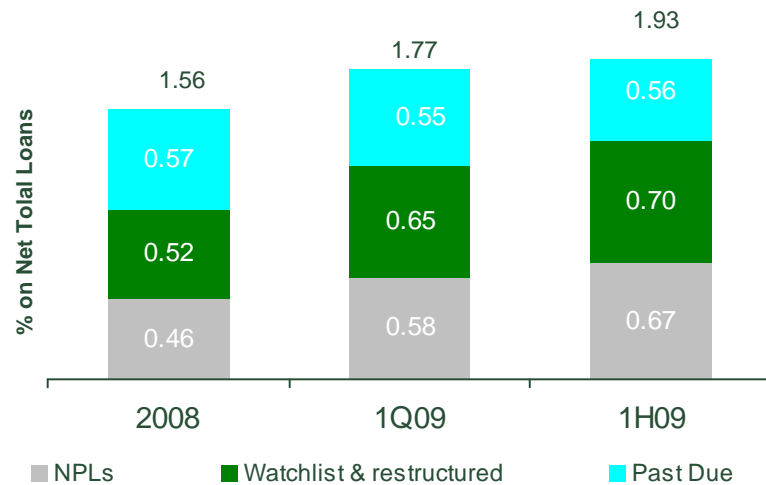
# Loan Book Breakdown



- Volumes reduction mostly driven by short term lending to SMEs and small businesses
- Mortgage loans good performance



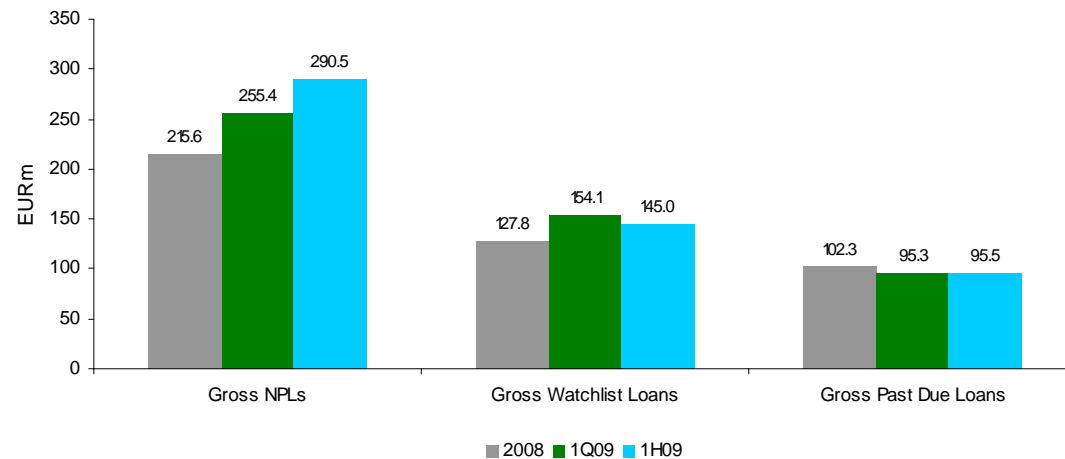
# Credit Quality



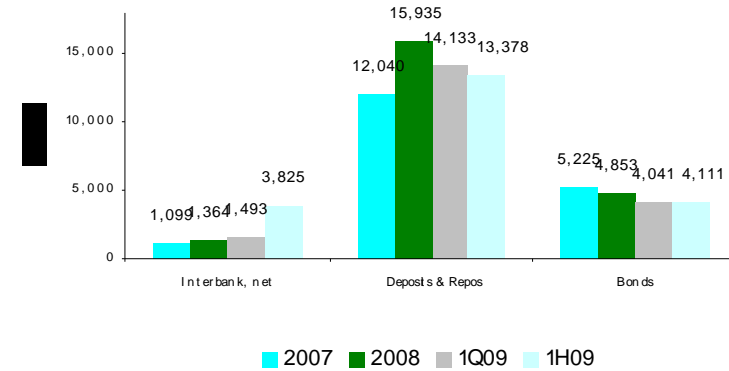
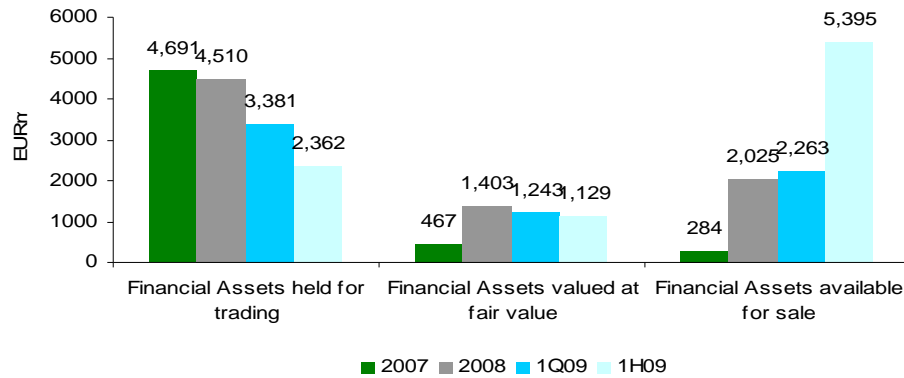
- Net NPL ratio is stable qoq. Net Watchlist ratio show a small increase

- Coverage is 61%, was 62% at the end of 2008 and 65% at the end of 1H08

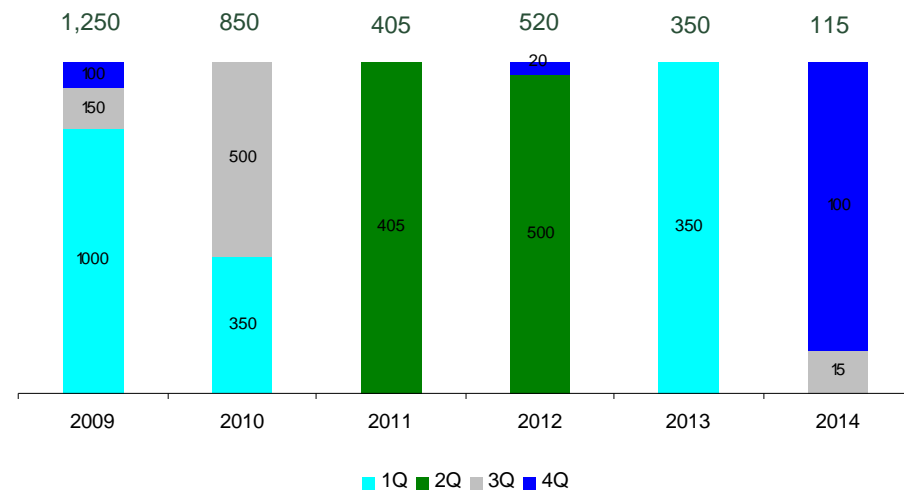
- Small Business and Mortgages showing the highest increases



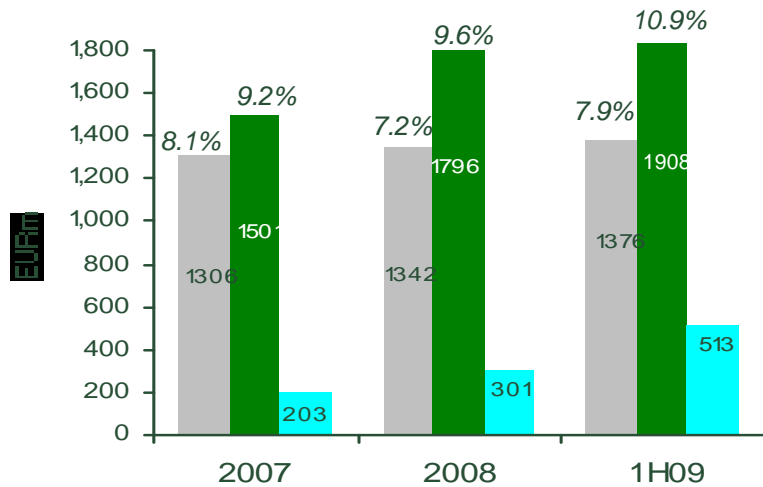
# Assets and Liabilities



- 2009 total EMTN bonds maturities €1.3 billion
- Renewed EMTN programme for 2009
- Arranged securitization of retail performing loans for €1 billion



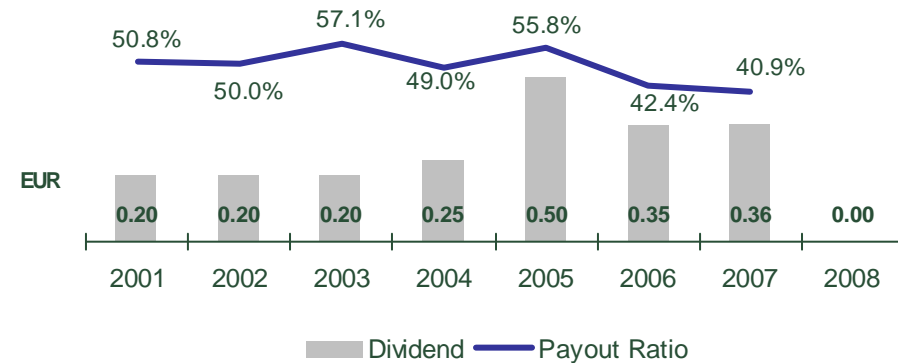
# Solid Capital Ratios



• Undisputable capital ratios

■ Tier I Capital ■ Tier Total Capital ■ Excess Capital

• Given the current scenario, the BoD proposed not to distribute a dividend in 2009, to maintain capital ratios at their current excellent levels



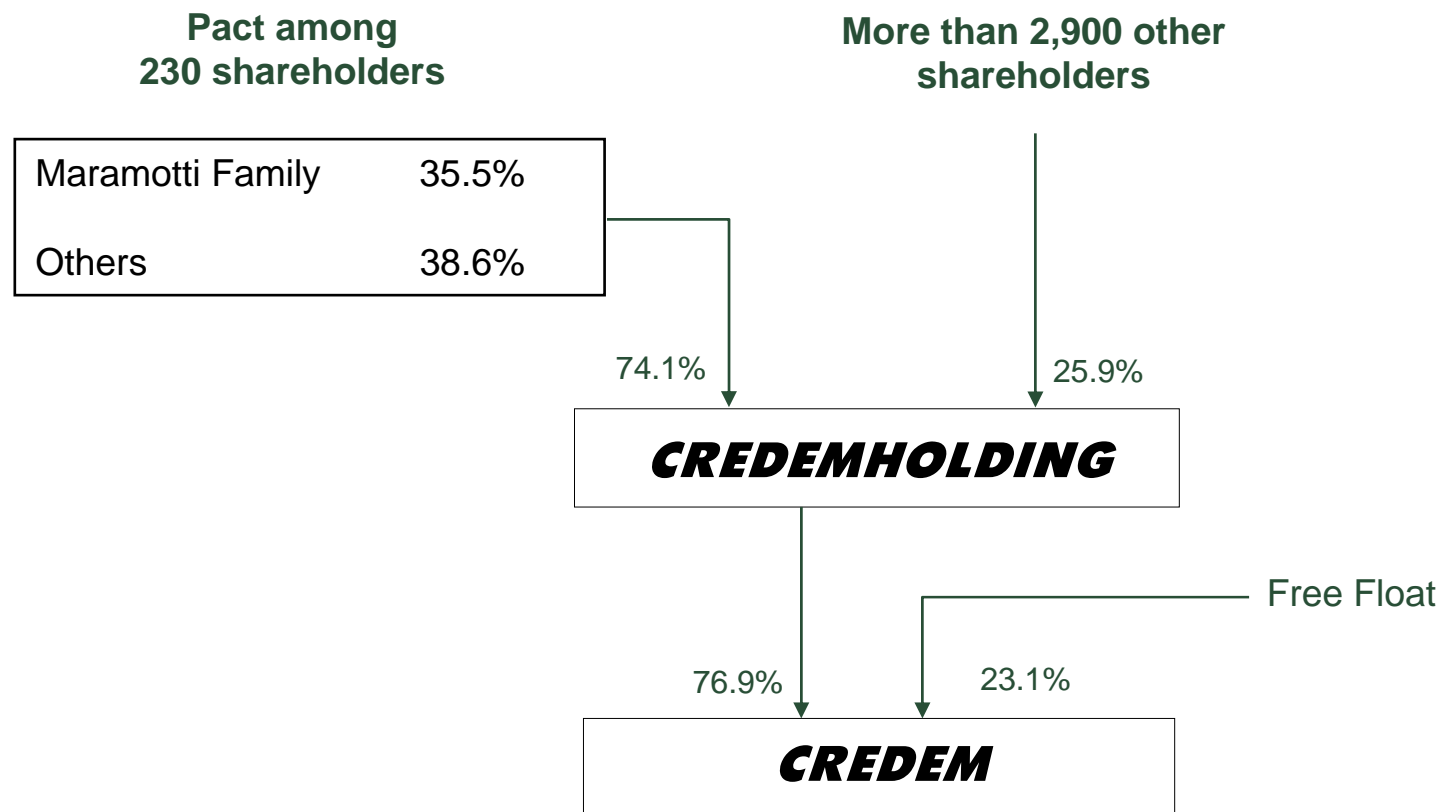
# Distribution Network Expansion



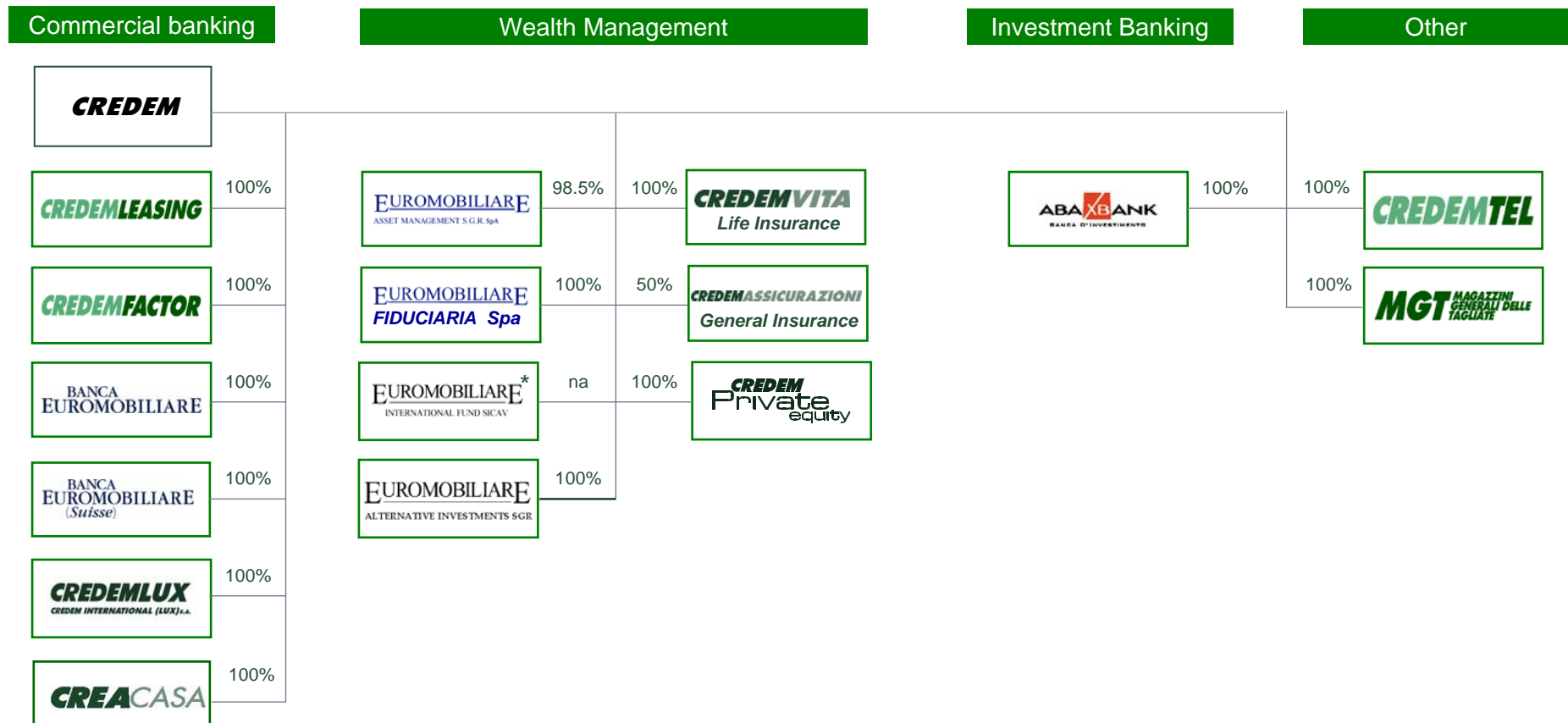
	2007	2008	1H09
Credem Branches	479	563	559
B.ca Euromobiliare Branches	22	27	25
<b>Total Branches</b>	<b>501</b>	<b>590</b>	<b>584</b>
<b>Corporate Centres</b>	42	45	44
<b>Credem Points</b>	29	36	38
<b>B.ca Euromobiliare Fin. Stores</b>	22	22	20
<b>Credem FAs</b>	468	640	666
<b>Banca Euromobiliare FAs *</b>	292	362	351
<b>Total FAs</b>	<b>760</b>	<b>1,002</b>	<b>1,017</b>
<b>Credem Group Employees**</b>	<b>5,291</b>	<b>5,920</b>	<b>5,967</b>

# Shareholders' Base

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# A Complete Group



# Disclaimer and Contacts

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Pursuant to Article 154-bis, section 2 of the “Consolidated Law on Financial Intermediation” dated Feb 24, 1998, the Financial Manager Paolo Tommasini, declares that the accounting information contained in this document correspond to documentary records, ledgers and accounting entries.

## *Investor Relations Team*

Paolo Pratissoli – Head of IR  
[ppratissoli@credem.it](mailto:ppratissoli@credem.it)  
+39 0522583029

Veronica Costanza Ward  
[vward@credem.it](mailto:vward@credem.it)  
+39 0522582351